

1Z0-605

Oracle

Siebel 7.7 Business Analyst Core

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|-------------------|---------------------------------------------|-----------------------|------------|
| Exam Name: | Siebel7.7 Business Analyst Core Exam | | |
| Exam Type: | Oracle | | |
| Exam Code: | 1Z0-605 | Total Question | 125 |

Question: 1

When determining how to best control access to data, the Business Analyst must have an understanding of the differences between master data and customer data. Which are examples of master data? Choose two.

- A. Literature
- B. Products
- C. Contacts
- D. Accounts

Answer: A, B

Question: 2

Properly planning and conducting business process workshops is a critical element of the Business Analyst role. Which is NOT a valid part of the questioning framework for a business process workshop?

- A. Verifying that the process meets the customer's needs
- B. Using the Siebel application demonstration as the primary enabler of the process
- C. Confirming that the process supports the stated business objectives
- D. Verifying that the steps in the process reflect the customer's activities

Answer: B

Question: 3

The business analyst must consider the functional dependencies of the functionalities being implemented to determine how implementations should be phased. Based on functional dependence, which functionality would be implemented first?

- A. Fulfillment
- B. Orders
- C. Quotes
- D. Opportunities

Answer: D

Question: 4

Which is a hosted solution that provides core functionality to casual users, business partners, and remote divisions?

- A. Siebel CRM Enterprise
- B. Siebel CRM Professional Edition
- C. Siebel CRM On Demand
- D. Siebel Analytics

Answer: C

Question: 5

If you need to edit your company structure in the Siebel application, which of the following are you able to do? Choose two.

- A. Change the name of an organization
- B. Remove an organization
- C. Delete a division
- D. Change a division's organization

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Answer: A, D

Question: 6

If hyperlinks in Siebel Tools do not appear, what might the problem be?

- A. The Drilldown Add-in has not been installed
- B. The Web update protection key is invalid
- C. Tools is not properly connected to the data source
- D. You do not have the Developer responsibility

Answer: D

Question: 7

Limiting data displayed in the My Opportunities view to opportunities associated with a job role within the organization is an example of what?

- A. Opportunities associated with their user ID
- B. Opportunities for which they are the primary
- C. Opportunities associated with their position
- D. Opportunities that they created

Answer: C

Question: 8

Which statement is true about access to views and data?

- A. Users with the same responsibility have the same view and data access
- B. View access for a responsibility in one organization will be different in another organization
- C. View access and data access are completely independent of one another
- D. User ID, position, and responsibility control access to data

Answer: C

Question: 9

Which statement about views and responsibilities is true?

- A. Each responsibility assigned to a user must have entirely separate views assigned
- B. A Manager responsibility and User responsibility may share views
- C. Manager and User responsibilities will have completely different views
- D. Users have access to the views associated with only one responsibility at a time

Answer: B

Question10.

When a user does not have access to any views in a screen, which is true?

- A. Neither the screen tab nor the Site Menu option is displayed
- B. The views are listed only on the Site Map
- C. The views are only accessible through a drilldown
- D. The Screen containing the views is empty

Answer: A

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